



Virginia-Maryland-DC E85

- Objective: 12 public retail E85 pumps
 - Where:
 - I-95 from Maryland to North Carolina border
 - I-64 from Charlottesville to Virginia Beach
 - Near federal and state E85-capable fleets
 - When:
 - By September 30, 2008
 - How:
 - Define and develop E85 supply chain
 - Partnerships of ethanol producers, fuel distributors/retailers, vehicle dealers, owners of fleet Flex Fuel Vehicles (FFV)
 - General Motors Corporation is key partner
 - Grant money to help defray capital costs and risk



Grants and tax credits

- Up to \$12,000 in grants available to install E85
 - This amount is for projects that require a new fuel storage tank. E85 retrofits and conversions that use an existing tank can receive a maximum of \$6,750. All grant funds must be matched dollar for dollar.
- Investors may qualify for 30 % tax credit
- Grant money, tax incentives, GM marketing support and government fleet dedication can reduce capital cost and lower investment risk, especially when:
 - An existing tank can be converted to E85
 - An additional tank can be added to a new build
 - A large FFV fleet will agree to fuel at the facility



Key E85 grant requirements

- Public access to E85
 - Traditional retail customer “experience” desired
 - Commercial sites must be open to general public
 - Federal sites must be public and use private partner
- Environmental review **BEFORE** work starts
- E85 sales and reporting continue 3, 2 years
- POS network **SHOULD** collect “Level 3” data on financial reports (billing statements)
 - Federal fleets can’t demonstrate use of E85 if billing statements don’t correctly identify the alternative fuel



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